SOUTHWEST CHAPTER / AAAE

Profit & Loss - Actual vs. Budget vs. Prior Year

For the nine months ending March 2020

Current Year Annual Prior Year \$ Over \$ Over Prior 2019/2020 Budget Budget % of Bud 2018/2019 Year INCOME MEMBERSHIP DUES \$ 45,627 \$ 42,500 \$ 3,127 107% \$ 44,734 \$ 893 SUMMER CONFERENCE 186,148 155,000 31,148 120% 166,217 19,931 WINTER CONFERENCE 166.326 113% 152.601 13.725 147.000 19.326 SCHOLARSHIP FUND 25.000 -25.000 100% -25.000 MISCELLANEOUS INCOME 750 1,202 260% 568 1,385 1.952 Total Income 425,052 345,250 79,802 123% 364,119 60,934 EXPENSE SUMMER CONFERENCE EXP 112,432 121,000 93% 121,017 (8,584) (8.568) WINTER CONFERENCE EXP 129,472 127% 102 000 27 472 104.115 25.357 OFFICER EXPENSES 713 3,000 (2,287) 24% 746 (34) BOARD MEETING EXPENSE 3,251 4,000 (749) 81% 736 2,515 MANAGEMENT SERVICES MGMT SERVICES FEE 47.466 56.672 (9,206)84% 41.490 5.976 MGMT SERVICES DIRECT EXPENSES 2,276 3,000 (724) 76% 2,511 (235) Total MANAGEMENT SERVICES 49,742 59,672 (9,930) 83% 44,001 5,741 INITATION PINS 490 500 (10)98% 490 **POSTAGE & FREIGHT** 365 400 (35) 91% 334 32 PRINTING 530 250 280 212% 282 248 ACCOUNTING SERVICES 760 750 10 101% 750 10 WEBSITE SERVICES 5,021 5,132 (111)98% 3,859 1,162 TECHNOLOGY 295 2,300 (2,005)13% 1,033 (738) INSURANCE EXPENSE 1,885 1,900 (15) 99% 1,873 12 GENERAL EXPENSES 0% TELEPHONE _ 0% _ _ SUPPLIES . _ BANK FEES CREDIT CARD SERVICES 8.771 7.000 1.771 125% 5.711 3.060 MISCELLANEOUS 2,000 500 1,500 400% 70 1,930 Total OPERATING EXPENSE ITEMS 315,728 308,404 7,324 102% 284,527 31,201 DEPRECIATION (491) (2,730) 0% 2,730 491 -CURRENT PROGRAM FUND AAAE FOUNDATION--PART. CHAPTER 7.500 7.500 _ 100% 7.500 -AAAE AIRPORT LEGISLATIVE MEMBER 2,500 2,500 . 100% -2,500 AAAE AIRPORT REGULATORY MEMBERS 1,000 1,000 100% 1,000 AAAF NATIONAL AIRPORTS CONF 100% 1.500 1 500 1.000 500 AAAE ANNUAL CONF. SPONSORSHIP 1,500 (1,500) 0% _ AAAE CONTRACT TOWER ASSOCIATION 2,600 2,600 100% 2,600 AWARDS 575 600 96% 537 39 (25) STIPENDS 500 500 100% 500 SCHOLARSHIP PROGRAM 5,500 8,000 (2,500) 69% 8,000 (2,500) BOARD APPROVED PROGRAMS 5,680 9,500 (3,820) 60% 16,000 (10,320) TECHNOLOGY EQUIPMENT 0% Total CURRENT PROGRAM FUND 27,355 35,200 (7,845) 78% 36,137 (8,781) TOTAL EXPENSES 343,084 346.334 (3, 250)99% 321.155 21.929 NET OPERATING INCOME 81,969 (1,084) 83,053 7562% 42,964 39,004 OTHER INCOME (LOSS) INTEREST 66 4% 1.500 (1.434)133 (66) DIVIDENDS 100% 665 0 665 326 339 **CAPITAL GAINS (LOSSES)** 0 0% 537 (537) Total Other Income (Loss) 732 1,500 (768) 1 996 (265) NET INCOME 82,700 \$ 416 \$ 82,284 -19880% \$ 43,960 \$ 38,740 \$

Accrual Basis