## SOUTHWEST CHAPTER / AAAE Profit & Loss Prev Year Comparison

July - December, 2022

	Jul - Dec, 22	Budget	\$ Over Budget	% of Budget	Jul - Dec, 21	\$ Change	% Change
Ordinary Income/Expense							
Income							
MEMBERSHIP DUES	52,327.50	48,000.00	4,327.50	109.02%	50,032.50	2,295.00	4.59%
SUMMER CONFERENCE	205,237.75	200,000.00	5,237.75	102.62%	142,353.51	62,884.24	44.18%
MRY - WINTER CONFERENCE	113,360.00	168,000.00	-54,640.00	67.48%	98,525.00	14,835.00	15.06%
SCHOLARSHIP FUND	0.00				0.00	0.00	0.0%
PROFESSIONAL DEVELOPMENT	0.00						
MISCELLANEOUS INCOME							
Misc. Income	0.00	0.00			325.00	-325.00	-100.0%
Accreditation Workshop	0.00	3,000.00	-3,000.00	0.0%	8,858.13	-8,858.13	-100.0%
Total MISCELLANEOUS INCOME	0.00	3,000.00	-3,000.00	0.0%	9,183.13	-9,183.13	-100.0%
Total Income	370,925.25	419,000.00	-48,074.75	88.53%	300,094.14	70,831.11	23.6%
Gross Profit	370,925.25	419,000.00	-48,074.75	88.53%	300,094.14	70,831.11	23.6%
Expense							
OPERATING EXPENSE ITEMS							
SUMMER CONFERENCE EXPENSE	143,056.94	157,000.00	-13,943.06	91.12%	87,173.21	55,883.73	64.11%
WINTER CONFERENCE EXPENSE	47,424.49	140,000.00	-92,575.51	33.88%	8,522.33	38,902.16	456.47%
OFFICER EXPENSES	0.00	2,000.00	-2,000.00	0.0%	1,345.06	-1,345.06	-100.0%
BOARD MEETING EXPENSE	2,614.03	3,700.00	-1,085.97	70.65%	2,050.47	563.56	27.48%
MANAGEMENT SERVICES							
MGMT SERVICES FEE	33,140.00	63,100.00	-29,960.00	52.52%	29,652.66	3,487.34	11.76%
MGMT SERVICES DIRECT EXPENSES	638.39	3,300.00	-2,661.61	19.35%	1,177.14	-538.75	-45.77%
Total MANAGEMENT SERVICES	33,778.39	66,400.00	-32,621.61	50.87%	30,829.80	2,948.59	9.56%
INITIATION PINS	0.00	100.00	-100.00	0.0%	0.00	0.00	0.0%
POSTAGE & FREIGHT	91.74	350.00	-258.26	26.21%	136.14	-44.40	-32.61%
PRINTING ACCOUNTING SERVICES	416.45	650.00	-233.55	64.07%	340.67	75.78	22.24%
WEBSITE SERVICES	250.00	1,400.00	-1,150.00	17.86%	1,000.00	-750.00	-75.0%
TECHNOLOGY	122.97 12,412.08	7,250.00 25,000.00	-7,127.03 -12,587.92	1.7% 49.65%	0.00 2,041.64	122.97 10,370.44	100.0% 507.95%
INSURANCE EXPENSE	0.00	2,500.00	-2,500.00	0.0%	2,041.64	0.00	0.0%
CREDIT CARD SERVICES	3,632.30	10,000.00	-6,367.70	36.32%	5,232.41	-1,600.11	-30.58%
MISCELLANEOUS EXPENSE	0.00	500.00	-500.00	0.0%	3,357.48	-3,357.48	-100.0%
Total OPERATING EXPENSE ITEMS	243,799.39	416,850.00	-173,050.61	58.49%	142,029.21	101,770.18	71.65%
DEPRECIATION EXPENSE	0.00	0.00	0.00	0.0%	0.00	0.00	0.0%
CURRENT PROGRAM FUND	0.55	0.00	0.00	0.070	0.00	0.00	0.070
AAAE FOUNDATIONPART. CHAPTER	7,500.00	7,500.00	0.00	100.0%	7,500.00	0.00	0.0%
AAAE AIRPORT LEGISLATIVE MEMBER	0.00	1,000.00	-1,000.00	0.0%	0.00	0.00	0.0%
AAAE AIRPORT REGULATORY MEMBERS	0.00	1,000.00	-1,000.00	0.0%	0.00	0.00	0.0%
AAAE NATIONAL AIRPORTS CONF	0.00	2,500.00	-2,500.00	0.0%	0.00	0.00	0.0%
AAAE ANNUAL CONF. SPONSORSHIP	0.00	2,500.00	-2,500.00	0.0%	0.00	0.00	0.0%
AAAE CONTRACT TOWER ASSOCIATION	0.00	1,000.00	-1,000.00	0.0%	0.00	0.00	0.0%
AWARDS	1,101.52	1,200.00	-98.48	91.79%	1,267.25	-165.73	-13.08%
STIPENDS	0.00	500.00	-500.00	0.0%	500.00	-500.00	-100.0%
SCHOLARSHIP PROGRAM	1,000.00	9,000.00	-8,000.00	11.11%	3,500.00	-2,500.00	-71.43%
BOARD APPROVED PROGRAMS	500.00	8,500.00	-8,000.00	5.88%	5,500.00	-5,000.00	-90.91%
Total CURRENT PROGRAM FUND	10,101.52	34,700.00	-24,598.48	29.11%	18,267.25	-8,165.73	-44.7%
Total Expense	253,900.91	451,550.00	-197,649.09	56.23%	160,296.46	93,604.45	58.4%
Net Ordinary Income	117,024.34	-32,550.00	149,574.34	-359.52%	139,797.68	-22,773.34	-16.29%
Other Income/Expense							
Other Income	1						
INTEREST	21.22	500.00	-478.78	4.24%	32.97	-11.75	-35.64%
DIVIDENDS	0.00	0.00	0.00	0.0%	0.00	0.00	0.0%
UNREALIZED GAIN (LOSS) INV	0.00	0.00	0.00	0.0%	0.00	0.00	0.0%
CAPITAL GAINS(LOSSES)	0.00	0.00	0.00	0.0%	0.00	0.00	0.0%
Total Other Income	21.22	500.00	-478.78	4.24%	32.97	-11.75	-35.64%
Net Other Income	21.22	500.00	-478.78	4.24%	32.97	-11.75	-35.64%
Net Income	117,045.56	-32,050.00	149,095.56	-365.2%	139,830.65	-22,785.09	-16.3%